



Tracy Adams,
President

Aloha Notes

President's Message

Happy New Year Everyone! Can you all believe another year has passed? It has also been six months since I was installed and it has been filled with people, places, food, and fellowship. I have six more months to go and then ...

We've got some exciting things happening in the next few months. We have an INS 22, Underwriting for Non-Underwriters and Intro to Claims classes scheduled. We have a CE

P&C Law breakfast seminar scheduled for February 18th, monthly luncheon speakers, our annual golf tournament on April 28th at Kapolei Golf Course and NAIW Week in May. Remember to always check the HAIW website for details on upcoming events and classes. You can find more information about all of these events online.

We're always looking for members to get involved with various committees,

so don't be shy. Ask anyone of the seasoned members how to get "connected".

We will also be looking for your nominations for the next set of officers for the 2005-2006 term. Again, don't be shy, if you want to run for office, let either Marina Diaz or myself know so we can get your application done early and your name on the ballot.

In Fellowship,

Tracy

2004 Drinking and Driving Essay Winners

At our Holiday luncheon held at Sam Choy's Diamondhead, the four winners of the Drinking and Driving Essay were honored.

First Place—Vanessa Pascual, 9th Grade, Moanalua High School

Second Place—Joe Carothers—9th Grade—Moanalua High School

Third Place—Ty Yasuda—9th Grade—Moanalua High School

Fourth Place—Aranbxa Jan Medina—9th Grade—James Campbell High School



First Place Winner – Vanessa Pascual – 9th Grader Moanalua High School

From Left to Right – Connie Abrams (MADD), Florida Pascual (Mother), Marcial Pascual (Father), Vanessa Pascual, Lt. Governor Aiona

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Upcoming Deadlines

- 2005—2006 Board Nominations should be made prior to the March Meeting. We will be voting at the April Meeting. Contact Marina Diaz, 546-7262 or marina.diaz@thehartford.com
- Member of the Year—nominations are being accepted now through April 30. Please contact Charlene Ganeku at 851-9224 or Charlene@triadhi.com.
- NAIW Week Volunteers Needed. May 15—May 21. Contact mbarros@boh.com or call 538-4217

The Beat

Thank you to everyone who participated in the January Membership Meeting Survey. Following are the results. 12 out of 36 attendees responded—33% participation. The survey was anonymous and was fun but made one think.

Vacations Planned in 2005:

66% planned a vacation

- Italy
- SFO—Las—Kalaupapa
- Canada or Australia
- California
"Los Wages"
- South Africa
- Hong Kong, Bali, Australia, Fiji, Key West—Lobster Diving
- Paris

Most Useful New Personal Product in 2004

- 24 hour express track
- Prescriptives Line Preventor Liquid
- Toeless Panyhose—Hanes—Macy's—\$9.00
- Titanium Shatterproof Wine Glasses -Swifter Mopping System (my daughter likes it and now helps me mop)
- Eye lash curler
- Brush Ups—"tooth brushes" without water that you put on your finger.

Most Useful New Business Product in 2004

- Pentax Digital Camera 4.0
- Picture Phone
- Copier
- New Dell Computer with lots of memory

Lost, Gained or Stayed the same weight

11 people answered

6 gains—3 stayed the same and 2 lost

Do you have a retirement plan and are you on Track ?

100% of the respondents have a plan

90% are on track

Other Facts:

- 40% of responses either bought, sold or refinanced a home
- Only 30% received a raise—2% a promotion
- 22% had a substantial changes in the operations at their companies.
- 15% changed jobs.

HAIW UPCOMING ACTIVITIES

February 18, HAIW and HIG—3 P&C Law Credits—Homeowners and Condo First Party Lawsuits—\$40 Fee—RSVP mdiaz@haiw.org.

March 17 - 20, 2005 - Region VIII Conference - Redondo Beach, CA. Visit www.cacouncilnaiw.org for more information

March 22—HAIW Mixer—Plaza Club—5:30—7:30—Complimentary cocktails and pupu's and invitation to membership at the Plaza Club. RSVP 521-8905.

April 28, 2005 - HICMA/HAIW Benefit Golf Tournament Kapolei Golf Course—\$110/person—\$330/team. Contact Brad Tokioka and Tyler Tokioka for info. Sponsors and Players needed. See attached registration forms.

May 2005 - NAIW Week of Activities - Watch for Info

June 5 - 8, 2005 - NAIW Convention - Reno, NV - Visit www.naiw.org for more information

February 10, 2005 – Thursday Plaza Club 11:30 am to 1:00 pm	Is Your Business Ready for Disaster? Speaker: Jim Newberry, Field Services Manager, Island Ins Co.
March 10, 2005 – Thursday Plaza Club 11:30 am to 1:00 pm	Identity Theft – Awareness, Education, & Prevention Speaker: Detective Miles Jung, HPD, Pearl City Criminal Investigation Unit
April 14, 2005 Thursday Plaza Club 11:30 am to 1:00 pm (Nominating Committee-Marina Diaz)	Election of Officers-Closed Meeting Speaker - NONE
May 15-21, 2005	NAIW Week Festivities
June 9, 2005 - Thursday (Social Committee-Lottie Chun & Vergenia Velasco)	Officer Installation Luncheon

Tracy Adams, President
Jan Reischel, Vice President
Maureen Soranaka, Secretary
Anna Aragaki, Treasurer
Marina, Diaz, Immediate Past President
Charleen Ganeku, Awards and Jewelry
Jan Reischel, By Laws
Julie Serrao, Community Relations
Katharine Nohr, Education
Brad Tokioka and Tyler Tokioka, Golf
Charlene Mizumoto, Historian
Sonya Leong, Legislative
Marina Diaz, Long Range Planning
Lisa Kelliher, Membership
Marina Diaz, Nominating
Marian Nakashima, Parliamentarian
Linda Ipsen, Programs
May Lei Barros, Public Relations
Jan Reischel, Publications
Margo Makanani, Reservations
Charlene Mizumoto, Safety

MEMBERSHIP

Increase membership to 100 by 2009

EDUCATION

HAIW will create a diverse program that will include leadership development, self-improvement and all types of insurance classes/seminars, including online classes.

LEADERSHIP DEVELOPMENT

HAIW will foster an avenue for leadership development for members' use within the association and in their careers.

BENEFICIAL PARTNERING

HAIW will develop relationships with organizations and associations that are beneficial to both.

TECHNOLOGY

HAIW will optimize the use of technology to improve quality of service, maximize membership benefits and increase visibility in the industry.

Membership Expanding and Changing the Face of HAIW

This past quarter we have installed six new members



Lani Pendola
Senior Underwriter
Hemic Hawaii Mutual
Insurance Company



Darlene Akau
RLI Insurance Company



Christine Go
Sales manager
Summerlin Life and Health
Insurance Company

Photos not available

Jenny Cheng
Hemic Insurance

Leisa Jones
Pacblu

Jodi Reilley
National Interstate Insurance
Company



Honolulu Association of
Insurance Women

Education

Fellowship

Leadership

Corporate Partners



THE HAWAIIAN
INSURANCE & GUARANTY
COMPANY, LIMITED



Hawaii Employers' Mutual
Insurance Company, Inc.

FOR INFORMATION ON BECOMING A CORPORATE SPONSOR GO TO OUR WEBSITE: WWW.HAIW.ORG



Aloha Notes Classifieds

ATTENTION MEMBERS ...

Have you lost or never received your membership i.d. card? Are you having trouble logging into the NAIW Members Only website? Well, NAIW wants to help you with this problem. To obtain your member i.d. number contact the Director of Member Services, Kay O'Bryant by telephone at 800-766-6249 Ext.26 or email her at membership@naiw.org and she will get that information to you.

To include an item in this space, please contact jreischel@boh.com or call 537-8376. Thank you.

My kumu Michael Pili Pang will start beginning hula for men, women and children in February. The classes will be held at the Halekauila Plaza located at 547 Halekauila St., Suite 115. For more information, you can contact Michael at 599-6525 or e-mail him at HHKN2005@aol.com. It's great exercise.

For Sale—Washer and Dryer— \$200
Free—home treadmill and exercise eqpt.
Call Jan—265-4706

The NAIW Online Store is now open! We appreciate your patience while we are experiencing technical difficulties with the store.

January's product of the month is NAIW's new silver keychain and the CPIW/CPI M Pin. These products are hot sellers visit the [NAIW Store](#) to order yours today!

CLAIMS ADJUSTERS NEEDED

IF YOU KNOW OF ANYONE INTERESTED IN JOINING THE ALLSTATE OHANA, THERE ARE FOUR OPENINGS FOR ADJUSTERS IN THE HONOLULU MCO. 2 OF THE POSITIONS ARE FOR AUTO-TECHS. 1 IS FOR REPPED CASUALTY AND 1 IS AN ADJUSTER POSITION BUT THE UNIT IS UNDECIDED.

IF YOU KNOW OF A GOOD CANDIDATE, PLEASE DIRECT THEM TO WWW.ALLSTATE.COM,

CAREER OPPORTUNITIES, CLAIMS AND THEN THEY WILL NEED TO SCROLL THRU THE LISTING TO FIND THE JOBS FOR HAWAII. THREE ARE POSTED TOGETHER AND ONE IS NEAR THE END OF THE LIST. THEY MUST SUBMIT THEIR RESUME ONLINE.

DO NOT HAVE THEM SEND RESUMES TO THE CLAIMS OFFICE. IF YOU DO REFER SOMEONE, PLEASE SEND LEXI AN EMAIL AND LET HER KNOW. HER EMAIL ADDRESS IS CDPRY@ALLSTATE.COM

Moments to Remember



2nd Place Winner – Joe Carothers – 9th Grader Moanalua High School

From Left to Right – Connie Abrams (MADD), Mary Carothers (Mother), Joe Carothers, and Lt. Governor Aiona



3rd Place Winner – Ty Yasuda – 9th Grader Moanalua High School

From Left to Right – Connie Abrams (MADD), Harvey Yasuda (Father), Susan Yasuda (Mother), Ty Ya-



4th Place Winner – Arantxa Jan Medina – 9th Grader – James Campbell High School

Left to Right – Connie Abrams (MADD), Cherry Medina (Mother), Arantxa Jan Medina, and Lt. Governor Aiona