

Aloha Notes

Honolulu Association of Insurance Professionals

SOS BOARD MEMBER REQUEST

Sisters Offering Support (SOS) is seeking dynamic community leaders to serve on the board of directors. Major roles include setting policy, leading the agency through growth and expansion, ensuring financial stability and assisting staff in the implementation of a brand new concept in Hawaii - the John School. Near-future plans also include the acquisition of a confidential residential facility for our clients - abused and exploited women.

SOS is a ten-year-old non-profit agency addressing commercial sexual exploitation - the most hidden and ignored form of abuse and worst form of domestic violence. Commercial sexual exploitation includes prostitution, pornography, stripping, lap dancing, erotic massage, escort services and human trafficking.

The commercial sex trade is flourishing in Hawaii and it represents huge amounts of money as well as crime. The worst part is the fact that every day, women, boys and girls are actively being recruited to work in the sex industry due to the large demand. And every minute of each day, these people are victimized, exploited, and abused.

SOS strives to put an end to this! We raise awareness about this issue through educational speaking engagements. We help keep our youth safe from being recruited by conducting presentations in school classrooms. We support the victims and survivors through their transition out of the sex trade and back into society. SOS is the ONLY agency in Hawaii dedicated to combating a large

problem in our own back yards that affects nearly everyone in some capacity.

If you want to get involved in a highly ethical, innovative and professional organization that is making a difference in the lives of thousands of people each year, we need you! Please consider this very important leadership position by considering how you can help stop the exploitation of women and children. Call Lorraine Faithful at 941-5554 to talk about board membership. Visit their website for additional information at <http://www.soshawaii.org/>.

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HAIP GOLF TOURNAMENT AND FUNDRAISER APRIL 20TH, 2006 AT KAPOLEI GOLF COURSE

Save the Date! Our Annual Golf Tournament is right around the corner! Last year our tournament was a huge success and we strive to continue the momentum. This is our main fundraiser of the year and we will be sending out our flyer and the sponsorship forms on the first week of February. If you have sponsored this tournament in

the past, we thank you, and we appreciate your ongoing sponsorship for this year also. We will be soliciting for Gold Sponsors (includes one team, tee sponsorship and special recognition), Silver Sponsors (includes one team and tee sponsorship), Tee Sponsors, and items for our Goodie Bags. If you would like to volunteer to

assist with this tournament, or would like to make your donations now, please contact Leisa Weaver at pacblu@pacbluhawaii.com, or call 955.2900 ext. 231. Looking forward to seeing you out on the course!

PRESIDENT'S MESSAGE

Aloha Fellow HAIP Members,

The year is half over already and we are busy getting ready for the Regional Conference in March, the HAIP golf tournament in April, NAIW Week and the National Conference in May and welcoming a new board in June.

Our Membership Committee under the leadership of Lisa Kelliher has done an outstanding job this year and we are on target for reaching our goal of 15 new members this year. Thanks to Lisa and all of our members who are sponsoring new members.

The Education Committee is working overtime putting together continuing education courses. Ins 23 is currently being held and we plan several more continuing education courses before July.

HAIP will be holding our golf tournament April 20 at Kapolei Golf Course. This is our fundraising event for our educational programs. Please be sure to watch for details on sponsorship or golfing. If you are interested in serving on the committee, please contact Leisa Jones-Weaver 955-2900.

Also, our NAIW Week Committee is kicking into overdrive. They are busy planning a week of activities for you to choose from. Of course we will have our Annual Awards Luncheon but also there will be some educational opportunities and you can't miss the pau hana event.

We will be heading to the NAIW Region VIII conference in Las Vegas sporting our new name. Our revised bylaws and standing rules have been submitted to National for approval.

I want to encourage each of you to take part in one of the committees. We can always use your help but it is such a great learning tool. Learning to plan a luncheon, write a newsletter, conduct a seminar or even run a golf tournament will serve you well in the business world. Working with and getting to know your fellow member is the added benefit.

All in all it has been a busy but exciting few months. Special thanks go out to all of our board and committee members who have worked so hard to make this year a good one.

In Fellowship, Jan Reischel

VICE PRESIDENT'S MESSAGE

Jan's presidency is still in full swing, but we are already planning for next year. A long range planning meeting was held last month with the goal of formulating a plan for my upcoming presidency. President Jan served as host at her beautiful home to former HAIW presidents: Charlene Mizumoto, CISR, CPIW, DAE; Martha Loezius, AIM, CPIW, CPCU; and Marian Nakashima, CPIW, CIC, LUTCF. Also present were Linda Ipsen, CIC, CPIW, and Connie Faria, WCP. Each person gave me terrific suggestions and tips as to how to enjoy a successful presidency. Most important was the involvement of the membership and delegation. HAIP is only as strong as its individual members. I will be telephoning or e-mailing each one of you in the upcoming months, asking you how you would like to become involved. Your involvement can be simply paying your annual dues, attending meetings, belonging to a committee, or serving in a leadership role. It is entirely up to you. If you have ideas or contributions for the upcoming year, please call me at 524-2466, ext. 133 or e-mail me at: katharintg@aol.com. I would enjoy hearing from you!

Sincerely, Katharine M. Nohr, Vice President/President Elect.

YWCA OF OAHU'S DRESS FOR SUCCESS

PROGRAM

HAIP donates time and clothing on a yearly basis to this important program that offers assistance to women who are re-entering the workforce. Look for a SALE ON NEW AND

GENTLY USED CLOTHING AND ITEMS. For example, you might find a new Ann Taylor separate for only \$5.00! For more specific information, please visit www.ywcaoahu.org

Please contact Isla Morley for the specific date and time of sale or how you may contribute to the organization at 538-7061, ext. 235.

STUDENT ESSAY WINNERS



Left to right photo:

Cynthia Emoto - Editor of "Transition Magazine", Connie Abrams - Executive Director of MADD Hawaii, Gerald Rojo Gr 12 - Moanalua High School, Guest Speaker - Max Navas - Honolulu Police Dept., myself (Charlene Mizumoto - Safety Chairman), Jackie Arneson - Honolulu Police Dept., Laurie Sasaki Gr 9 - Moanalua High School, Janice Reischel - 2005-2006 President of Honolulu Association of Insurance Professionals, Kayla Schwing Gr 12 - Radford High School, Kimberly Rivera Gr 11 - Pearl City High School

HAIP's holiday luncheon was held on December 8, 2005 at the Radisson Waikiki Prince Kuhio Hotel, at which time we recognized the winners of HAIP's essay contest. Entries were open to all public schools, 9th through 12th grade students, who submitted 500 word essays on anything regarding: drinking alcohol, speeding, drug abuse, teen pregnancy, anorexia or bulimia, or driving un-

der the influence of alcohol. 165 entries were received and the HAIP selected 4 winners.

Essay winners

First Place Winner - \$150- - Laurie Sasaki - Essay Title: "Where Is the Love", Second Place - \$100--Gerald Rojo II - Essay Title: "A Late Night Rendezvous", Third Place - \$75-- Kimberly Rivera - Essay Title: "The Desire

Just to Look Great" and Fourth Place - \$50-- Kayla Schwing - Essay Title: "The Need to Speed".

Charlene Mizumoto, the Safety Chairman and the safety committee did an excellent job in running this years essay contest.

INSURANCE INDUSTRY JOB OPENING

Seeking an experienced insurance professional, interested in a leadership role in Honolulu. This person will run the Hawaii Branch, (Honolulu based) and be responsible for business in Hawaii. Ideally a successful candidate will have a risk management or claims background (Worker's Comp or P & C) along with solid management experience. This position will be responsible for continued

client growth and will maintain the quality of service in a customer service oriented business. This position will be a good fit for a leader who enjoys being interactive with the community.

Anyone interested in a confidential discussion of this opportunity please contact:

Wendy R. Cook
Executive Search Consultant

Inkinen & Associates
447 Pauahi Tower
1001 Bishop Street
Honolulu, Hawaii 96816
Tel: (808) 521-2331 x
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Fax: (808) 521-2380

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<http://www.inkinen.com/>

INTERESTED IN BECOMING AN HAIP OFFICER?

Well it's that time of year again to submit nominations for officer positions. Each year we come down to the wire on finding nominees to run our great organization. Well, as your chair of the nominating committee, I'd like to spark your interest early and get you thinking about getting involved, serving on the board, or just start off as a committee member.

These are the positions for office that we will need to fill for the 2006-2007 term. My intent is to highlight the responsibilities of each of these positions in the coming issues of the Aloha Notes.

President – Katharine Nohr
VP/President Elect – Accepting nominations
Secretary – Accepting nominations
Treasurer – Accepting nominations

In the last issue of the Aloha Notes I highlighted a few of the responsibilities for the Office of Vice President/President Elect. This time I'd like to talk briefly about the offices of Secretary and Treasurer.

The secretary's role is to take minutes of the board and membership meetings held throughout the HAIP fiscal year. You would be expected to attend all meetings, but in the event you were not able to do so, a substitute can always fill in for you to get the job done. A format is provided to you to follow and is done in Word. The person should know how to use email. Most of the communication between you and the board will be conducted this way.

The treasurer's role is to keep track of all income and expenses of the association. You would also need to

monitor the association's budget. The person would need remind committees to work within their budget. The treasurer would report to the board, on a monthly basis, the financial condition of the association and assist in working on the budget for your incoming year. Knowing how to use Excel is important.

For all interested parties, please contact me with so I can get the appropriate nomination forms to you. Contact: Tracy Adams, 564-2555, email: tracya@servco.com.

NEW MEMBERS TO HAIP

We would like to welcome Allen Kaneko, a new member that was introduced at our January 12, 2006 membership meeting. Additional new members to HAIP are: Michael Doerning, Dawn Young, Julie Mayeda, Denise Saragosa, Jennifer Shiraki and Diane Taulau. Please introduce yourselves to them at upcoming meetings. They will surely have a lot to contribute to this organization.

HORIZON PLAN

1. **MEMBERSHIP** Increase membership to 100 by 2009
2. **EDUCATION** HAIW will create a diverse program that will include leadership development, self-improvement and all types of insurance classes, seminars, including online classes.
3. **LEADERSHIP DEVELOPMENT** HAIW will foster an avenue for leadership development for members' use within the association and in their careers.
4. **BENEFICIAL PARTNERING** HAIW will develop relationships with organizations and associations that are beneficial to both.
5. **TECHNOLOGY** HAIW will optimize the use of technology to improve quality of service, maximize membership benefits and increase visibility in the industry.



CORPORATE PARTNERS



Hawaii Employers' Mutual
Insurance Company, Inc.

 Bank of Hawaii



THE HAWAIIAN
INSURANCE & GUARANTY
COMPANY, LIMITED



AMERICAN
Savings Bank

Bishop Insurance Agency



ISLAND INSURANCE
COMPANIES



FIRST INSURANCE
COMPANY OF HAWAII, LTD.



SERVCO
INSURANCE SERVICES

Look Beyond the Horizon, Achieve Your Dream

NAIW 65th National Convention
Orlando, Florida
May 31, 2006 – June 3, 2006

MAKE YOUR TRAVEL PLANS TODAY!

REGISTRATION INFORMATION:

3 EASY WAYS TO REGISTER!

1. In the Winter issue of Today's *Insurance Professionals* there is the complete Registration form to complete and mail or fax to National NAIW.
2. Online – Visit the [NAIW website](#) and download the PDF version to complete and mail or fax back to National NAIW.
3. Online – Visit the [NAIW website](#) and complete the form online with a credit card for payment!

CONVENTION HIGHLIGHTS COUNTDOWN:

- 5 Continuing Educational Workshops offering 10 hours of CE Credit
- 4 Days of Networking Opportunities
- 3 Innovative and Professional Keynote Speakers
- 2 Pre-Conference Workshops at Discounted Rates for NAIW Members
- 1 Great Entertainment for the Closing Night Event

2005 - 2006 HAIP Board

President	Janice Reischel, CIC, CPIW Bank of Hawaii Insurance Services email: president@haiw.org Phone: (808) 564-2555 Fax: (808) 564-2538
Vice President	Katharine Nohr, Esq. email: vicepresident@haiw.org
Secretary	Marla Ditchburn email: secretary@haiw.org
Treasurer	John Hoshino email: treasurer@haiw.org
Immediate Past President & Long Range Planning	Tracy N. Adams, LTCIS, CPIW email: pastpresident@haiw.org
Education	Martha Loezius & Connie Faria email: education@haiw.org
Membership	Martha Nobriga email: membership@haiw.org
Public Relations	Maureen Soranaka email: pr@haiw.org

Committees

Awards/Jewelry	May Lei Barros
By-Laws	Katharine Nohr, Esq.
Community Relations	Julie Serrao & Ann Stephen
Golf	Leisa Weaver
Legislative	Sonia Leong & Phoebe Del Rosario
Nominating	Tracy N. Adams, LTCIS, CPIW
Parliamentarian	Marian Nakashima, CPIW, CIC, LUTCF
Programs	Linda Ipsen, CIC, CPIW & Lei Timario
Publications	Katharine Nohr, Esq.
Reservations Chairperson	Shirley Grossi & Jean Okikawa, FLMI, CPIW
Social	Christine Go & Virginia Velasco
Safety	Charlene Mizumoto, CISR, CPIW, DAE
Website	Tracy N. Adams, LTCIS, CPIW