



Aloha Notes

OUT WITH THE OLD AND IN WITH THE NEW

New President Plays her Way Into Office

For those of you who missed Katharine's incoming president's speech, here it is.

I feel like I'm back in marching band! I played flute and clarinet from when I was about 10 years old until I was 17 years old. Did you know that the most successful law students are music majors?

Do any of you know why that is? It's because they have bum glue. Yes, you heard me right--bum glue. They sit on their bums for hours and practice.

As insurance professionals, it helps for us to have bum glue as well. We can certainly get a lot more accomplished if we can sit on our

rear ends and hammer out the work.

I want you to know that there's more to our work life than just work. There's chocolate! You will see that on each of your tables, there is a centerpiece of big MNM's.

It's no coincidence that my theme and vision for this year is MNM, which stands for :

- Membership
- Networking
- Mentoring

My first goal is that we double our **membership**, by

each bringing in 1 new member. Now that we're Honolulu Association of Insurance Professionals-- we need a few good men.

My second goal is to emphasize the importance of **networking** in our organi-



zation. Networking in HAIP means developing

Reischel Joins the Ranks of Past Presidents

And.. For those of you who missed Jan's Outgoing President Speech, here it is.

Today I am both happy and sad that my year as President of HAIP is coming to an end. I'm standing here thanking you, our members, corpo-



rate partners and friends, for supporting this organization over the past year and making the year a successful one. Anything we achieved, we achieved because of your hard work, dedication, support and

understanding. The things not achieved were, of course, entirely due to the fact that I:

1. ran out of time;
2. B. can't type and/or my computer was down - again and

Lastly, because I'm blonde !!!

I once heard a saying that went something like

September, 2006

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Social Event

A Night of Japanese Culture and Food

October 12, 2006

5:00-8:00 pm

Plaza Club--20th Floor

Members \$25

Guests \$28

RSVP by October 4, 2006

For more information call:

Karen Tashima 526-9561 X106
(ktashima@aloha.net)

Or

May Le Barros 538-4217

In with the New (continued from page 1)

friendships, support groups and contacts. In order to promote networking, I plan to give us more time to network at membership and board meetings.

My third goal is to promote mentoring relationships amongst our **membership**. I will be urging you throughout the year to seek mentors if you are new to HAIP or to the industry. If you're a long time member of HAIP or of the insurance industry, I will be encouraging you to mentor others.

Let me test your memory:

What does the first M stand for? Membership.

What does the N stand for? Networking.

"We can certainly get a lot more accomplished if we can sit on our rear ends and hammer out the work."

What does the second M stand for? Mentoring

That's right! Membership, Networking, Mentoring.

Let's have a great year--bringing in new members, establishing networks, and

mentoring one another.

Thank you all from my heart for your kind support. I can't wait to serve you this year as your president.

Your first Networking assignment is to talk to one another and decide who is the newest member of HAIP at your table. The newest member can take home the MNM centerpiece. If you are really nice, the newest member might give you some of those M&Ms.

HAIP 2005–2006 Awardees



Rookie of the Year
John Hoshino

Member of the Year
Julie Serrao



HAIP AAMG Award Recipient
Katharine Nohr

Island Insurance Receives

John Schapperle, President of Island Insurance was on hand at the Annual Awards Luncheon to accept the 2005-2006 Corporate Partner of the year award for Island Insurance.

Island Insurance has been a long time corporate partner of HAIP and has been supportive of the employees belonging to the organization as well as



John Schapperle
President & Chief Operating Officer

Corporate Partner of the Year

Participating in our educational opportunities and all of our events.

Island also volunteers their facilities to hold board meetings and classes.

Congratulations to Island Insurance

Out with the Old (continued from page 1)

“Successful people are always looking for opportunities to **help** others. Unsuccessful people are always **asking**.” Let me just say that is the most successful group of people I have ever met and had the pleasure to work with. At the regional conference we heard a motivational speaker Marjorie Brody say that not asking someone you respect for help is actually looked at as a complement – not an admission that you are weak. I wish I would have learned that last year.

There were those in our organization that I didn't have to ask for help but they gave it freely and I want to thank them most whole heartedly. I suspect anyone who has ever served in this job know this but it has all come to me recently that HAIP is very much like a big family. I think a snapshot picture of our family would like this:

Marian (our parliamentarian) would pose as the wise Mom.
John, (our treasurer) the Dad, always

saying “money doesn't grow on trees you know”.

Tracy (as Past President) the perfect big sister (oh - I wish I were younger than Tracy again!).

Katharine, (as president elect) the eager to learn little sister,

Chuck (as past president and safety chair) the school counselor - with great gentle reminders

and Linda (programs chair) – the middle sister who always does everything right and can always be counted on. . We are so lucky to be belong to such a ” functional” family.

I have tried over the past year to make our meetings run smoothly, effectively and still be fun. I've tried to add a little personal interaction along with the professional theme of our meetings. I've also tried to implement some ideas that I think will help our organization transition from year to year.

Our membership has grown tremendously in the past year and I hope we

can continue on that path. It is important to keep in mind though, that it is imperative that we continue to hold the interest of our members and that the members continue to stay involved.

I've been given exposure to different ideas, different cultures and different people.

I thank you for your kindness and your consideration and today I thank you too for your wonderful gift of the past year. It will be a constant reminder to me that my time in office achieved one thing. That is - I made many, many good friends. I am very glad that from now on I will have time to talk to them about the really important things in life such as vacations, kids, grandkids, I've gained so much from this past year but at the same time

I have waited a year to be “past president”. contribution in the future will be planning the 2012 Regional Conference – oh yes, and of course, I get to, I get to be the “perfect big sister”.

Region VIII 2012 Conference Planning Committee Forming

Interested in becoming part of a long term committee planning the 2012 Region VIII Conference to be held here in Honolulu? We are in the beginning stages of planning the “Ride the Swell” or whatever name we chose to call it and could use a few volunteers to help at the early states. Please contact Tracy Adams or jan Reischel for more information.

New Members Corner

New Members Joining HAIP since April of 2006 are:

Michael Doerning, Fairmont Specialty

David Doehm, First Insurance Company

Maile Fuchshuber, RLI Insurance

Dora Kahauolopua, RLI Insurance

Desiree Koyanagi, Bank of Hawaii Insurance

Karen Nishizawa, Sheraton Hotels & Resorts

Heidi Shimabuku, Sheraton Hotels & Resorts

For additional information and membership application forms, please visit our website at HAIPPro.org.

Photo Gallery







P.O. Box 91
Honolulu HI 96810

Corporate Partners



Membership, Networking,
Mentoring



ISLAND INSURANCE
COMPANIES



Bishop Insurance
Agency

We're on the web at
www.HAIPro.org



PACIFIC GUARDIAN LIFE *Sharing Our Life with Yours*



PYRAMID INSURANCE CENTRE, LTD.



Hawaii Employers' Mutual
Insurance Company, Inc.

HAIP Scheduled Events

- September 14, 2006 - Membership Meeting @ Plaza Club
- September 26, 2006 - Board Meeting
- October 12, 2006 - Fellowship Event @ Plaza Club
- October 31, 2006 - Board Meeting
- November 9, 2005 - Hawaii Council of NAIW State Meeting @ Plaza Club
- November 21, 2006 - Board Meeting
- December 14, 2006 - Holiday Luncheon & Essay Contest
- December 19, 2006 - Board Meeting

- January 11, 2007 - Membership Meeting @ Plaza Club
- January 23, 2007 - Board Meeting
- February 8, 2007 - Membership Meeting @ Plaza Club
- February 27, 2007 - Board Meeting
- March 8, 2007 - Membership Meeting @ Plaza Club
- March 28, 2007 - Board Meeting
- April 5, 2007 - Closed Membership Meeting - Election of Officers @ Plaza Club
- April 11 - 14, 2007 - Region VIII Conference - Phoenix, Arizona

- April 24, 2007 - Board Meeting
- May 21 - 25, 2007 - NAIW Week - Location Varies by Planned Event
- May 29, 2007 - Board Meeting
- June 6 - 9, 2007 - 66th NAIW Convention - San Juan, Puerto Rico
- June 14, 2007 - Installation Luncheon - Location To Be Announced
- April 4 - 7, 2008 - Region VIII Conference - Orange County, CA

2006–2007 Board of Directors & Committees

| | |
|---------------------------|------------------|
| BOARD OF DIRECTORS | 2006-2007 |
|---------------------------|------------------|

| Incoming | Position | Voting Position | EMAIL |
|---------------------|---------------------|--------------------|--|
| Katharine Nohr | President | Yes | KatharinTG@aol.com |
| Lei Timario | Vice President | Yes | etimario@asbhawaii.com |
| Vergenia Velasco | Secretary | Yes | vvelasco@atlasinsurance.com |
| John Hoshino | Treasurer | Yes | john@triadhi.com |
| Jan Reischel | Imm. Past President | Yes | jreischel@boh.com |
| Charlene/Marian | Awards/Jewelry | No | marian@mutualunderwriters.com etimarion@asbhawaii.com |
| Lei Timario | By-Laws | No | etimario@asbhawaii.com |
| Julie Serrao | Community Relations | No | julie.serrao@erac.com |
| Linda I./Martha L. | Education | Yes | lipsen@islandinsurance.com mloezius@atlasinsurance.com |
| Leisa Weaver-Jones | Golf | No | pacblu@pacbluhawaii.com |
| Julie Serrao | Historian | No | - |
| Sonya Leong | Legislative | No | hia@hawaii.rr.com |
| Jan Reischel | Long Range Planning | Yes | jreischel@boh.com |
| Karen G./Lisa K. | Membership | Yes | kgriffin@islandinsurance.com lisa_kelliher@corvel.com |
| Jan Reischel | Nominating | No | jreischel@boh.com |
| Marian Nakashima | Parliamentarian | No | marian@mutualunderwriters.com |
| David Doehm/Jonette | Programs | No | - |
| Ann Stephen | Public Relations | Yes | astephen@pyramidins.com |
| Jan Reischel | Publications | No | jreischel@boh.com |
| Paula/Ellen/Diane | Reservations | No | - |
| Charlene Mizumoto | Safety | No | cmizumoto@haiw.org |
| Karen T./ May Lei | Social | No | krt@torkildson.com mbarros@boh.com |
| Tracy Adams | Website | No | tracya@servco.com |